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FOR IMMEDIATE RELEASE

MASSARO PROPERTIES, LLC ANNOUNCES NEW AND RETURNING TENANTS AT CAMPBELLS RUN BUSINESS CENTER

Pittsburgh, PA – **Massaro Properties, LLC** is pleased to announce the completion of one new lease and two returning tenants at Campbells Run Business Center (CRBC) in Robinson Township.

180 Medical Supply, one of America's fastest growing, nationally accredited providers of sterile-use catheters, ostomy and disposable medical supplies, is now leasing 2,534 square feet of office/flex space in CRBC Building 500. Massaro Properties Sales Associate **Lisa Tiche** acted as a dual agent in the transaction.

180 Medical Supply had been operating its regional branch in the North Hills area for approximately five years before National Licensing & Facilities Manager **Bill Ronne** began the search for a new space with higher visibility. Mr. Ronne found exactly what he was looking for at CRBC. "Working with Lisa and Massaro Properties to relocate our Pittsburgh office turns out to be the best experience I've had in over eight years," Mr. Ronne said. "Lisa took the time to listen to the special requirements that I needed for the business and find that space in a short period of time. The assistance that was given after we moved in to the office was even better. The staff responded to my calls and requests within the same day... I would recommend Massaro Properties to any company who is looking for someone to get the job done right the first time."

In the first lease renewal, **TRANE**, a world leader in air conditioning systems, services and solutions, extended its lease at CRBC for a five-year period. The company will continue to occupy the entire 19,379-square-foot premises of Building 400, which it has called home since 1988. Ms. Tiche and Massaro Properties President **David Massaro** represented the landlord in the transaction, while TRANE was represented in-house by its real estate department.

Ms. Tiche also presided over a three-year renewal transaction with **ChemDAQ Inc.**, a designer, manufacturer and seller of fixed gas detection systems. Since 2011, the company has been a tenant of CRBC Building 300, where it occupies 6,000 square feet of office/flex space.

ChemDAQ Inc. CFO **Kevin Vaughn** found the negotiation process to be a painless and efficient one, stating that "[Lisa and David] were both very accommodating, professional and gracious throughout the process. Most importantly, they represented Massaro Properties with integrity. I could not have asked for more."

In response to this recent activity, Mr. Massaro stated, "It's always an exciting opportunity to welcome a new lessee like 180 Medical Supply, and we look forward to building a lasting relationship with them as we have with TRANE, ChemDAQ and all of our other long-term tenants."





Massaro PROPERTIES, LLC

PRESS RELEASE

NEW AND RETURNING TENANTS AT CAMPBELLS RUN BUSINESS CENTER (cont'd.)

“CRBC has always maintained a high occupancy level due to its convenient location, and the building amenities and customer service our tenants have come to expect and appreciate,” Mr. Massaro continued. “Due to its success, we have developed another 22,000-square-foot building in the complex. The building shell is complete and we have already begun discussions with several potential tenants.”

Any parties in need of commercial space or interested in scheduling a tour of CRBC may contact Lisa Tiche at 412.477.7156 or ltiche@massaroproperties.com.



Massaro Properties, LLC is a boutique commercial real estate firm serving Pittsburgh and Western Pennsylvania. We're here to help you get the most out of your real estate by getting to know you, your industry and your business objectives.

We establish real, personal relationships with each and every one of our clients and we share our knowledge to set you up for success. We offer our clients a unique blend of services to help them find the perfect space. Whether you need brokerage, development, architectural services or the resources of one of the area's largest general contractors, our entire family of companies is available to provide our customers with industry leading professional resources through a single point of contact.

